HALL COUNTY
GEORGIA

Sole Source/Brand and Single Source Justification

Request Submitted By

Name:	Nathan Smith
Job Title:	Solid Waste Superintendent
Department:	Solid Waste
E-Mail Address:	nsmith@hallcounty.org
Date of Request:	10/13/2026

Request Details

Sole Source: Any contract entered into without a competitive solicitation process, based on a justification that only one known source exits or that only one single supplier can fulfill the requirements of the County.

Sole Brand: A purchasing situation in which only one brand of equipment/supply, etc. will meet the requirements of the County.

Single Source: Any contract entered into without a competitive solicitation process, based on a justification that two or more vendors can supply the commodity, technology, and/or perform the services required by an agency, but one vendor is selected over the others for reasons such as expertise or previous experience with similar contracts.

For Sole Source or Sole Brand, identify efforts made to locate other possible sources.

Yancey/CAT is the single provider of service to our fleet of CAT equipment at the Hall County Landfill, therefore staying with a CAT machine will keep our fleet of equipment up to date and serviceable. Similarly they have been the only provider found to offer an excavator package that fulfills the requirements and is deliverable to meet the needs of the Landfill.

Desired Supplier Name:	Nick Hollifield
Desired Supplier Email:	Nick_Hollifield@yanceybros.com
Desired Supplier Phone Number:	678-963-6514

Scope of Work

Provide a detailed description of commodities/services to be provided. Also, include the following details: exact or estimated quantity, per unit price, and the total estimated cost.

Yancey has provided a Sourcewell Quote #318822-02 for a Excavator Model #330 TC in the amount of $345,090.00

Justifying a Sole Source/Brand

Provide an explanation why only a particular style, model, type or manufacturer is required (i.e. why the commodity is the only commodity which will meet the County needs).

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Provide a detailed description of proposed source's unique capabilities and/or personnel to perform the work and why this is the only source.

Yancey has provided the preventive maintenance "PM" and regular maintenance work on the heavy equipment because our heavy equipment fleet is CAT equipment and their PM, maintenance, parts, etc. are proprietary. Yancey/CAT is the single provider of service to our fleet of CAT equipment at the Hall County Landfill, therefore staying with a CAT machine will keep our fleet of equipment up to date and serviceable. Similarly they have been the only provider found to offer an excavator package that fulfills the requirements and is deliverable to meet the needs of the Landfill.

Justifying a Single Source

Provide an explanation why the recommended vendor is being selected over other vendors that can provide the requested commodity, technology, and/or perform the services required.

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