



AGENDA ITEM

Consent Agenda

REPORT TO: Work Session (06/21/21)

REPORT TO: Voting Meeting (06/24/21)

ITEM NO: 285/2021

SUBJECT: Approve the FY 2022 annual contract renewal for property and casualty insurance brokers (Norton Agency and Arthur J. Gallagher), insurance program coverages, fees, and Third Party Administrator (TPA) services; and authorize the Chairman to execute all related documents.

Meetings:

Work Session Date: 06/21/21

Voting Meeting Date: 06/24/21

Executive Summary:

Presenter: DLJ

Recommendation:

Approve the renewal of the annual contract for property and casualty insurance brokers (Norton Agency and Arthur J. Gallagher), insurance program coverages, fees, and third party administrator (TPA) services; and authorize the Chairman to execute all documents associated with this contract.

Purpose of Request:

Approve the liability program insurances for plan year 2022, consisting of coverages for auto liability, general liability, law enforcement, public officials, excess, property, cyber, crime, terrorism, drone coverage, risk control services, actuarial fees, and TPA fees.

History:

Hall County has utilized the brokerage services of Arthur J. Gallagher Risk Management Services, Inc., since 2016.

Facts and Issues:

Options:

The total program cost for FY2022 (or renewal year 7/1/2021- 7/1/2022) is \$1,618,911.00, which is a 14% increase over last year. During this renewal, there were premium increases in some of the coverages as follows: auto physical damage increased by 139.8% at a cost of \$165,824.00; general liability increased by 16.4% at a cost of \$82,365.00; and cyber insurance increased by 134.6% at a cost of \$82,964.00. The cost for TPA services, which includes actuarial fees are \$65,806.00. Hall County's aggregate stop loss is \$500,000.00 with a liability claims retention of \$200,000.00. Overall Hall County experienced a 14% increase. The increase can be attributed to conditions in the market, as well as an increase in large claims (such as Cyber and Auto liability).

Funding Requested	\$ 1,618,911.00
Are funds within current budget?	Yes
Source of Funds	Risk Management Fund
Does the action involve a Resolution, Ordinance, Contract, Agreement, etc.?	Yes
Has it been reviewed by the County Attorney?	Yes
Is there a deadline for this item?	

Approvals:

Submit	Approve	Purchasing	Budget
LJ	LJ	CP	EW
Finance	Attorney	Administration	Clerk
NB	VS	LR	LR

Attachments:

Financial Supplement



**HALL COUNTY BOARD OF COMMISSIONERS
FINANCIAL SUPPLEMENT REPORT**

AGENDA ITEM 285/2021

Funds Requested: \$ 1,618,911.00

Request Budgeted: Yes

Proposed Source of Funding:

Budget Transfer Requested:

Risk Management Fund

No

Funding Source Items:

Fiscal Year	Fund	Division	Account	Amount
2022	012 - RISK MANAGEMENT	012 - RISK MANAGEMENT	4463 - PROPERTY & CASUALTY INS	\$1,553,105.00
2022	012 - RISK MANAGEMENT	012 - RISK MANAGEMENT	4469 - ADMIN FEES/LARGE LOSS	\$65,806.00

Budget Transfer Items:

Additional Information/Comments:

Contact for Questions: DLJ

Phone: 770-531-2450