



# Hall County Government

FINANCIAL SERVICES

## MEMORANDUM

POST OFFICE DRAWER 1435

GAINESVILLE, GA 30503

t: 770.535.8288 | f: 770.531.3972

DIRECTOR

Dena Bosten, C.P.A.

To: Board of Commissioners

From: Debra Howington, Buyer

Date: 09/29/2021

Re: Mulberry Park and East Hall Bleachers Purchase

The Park and Leisure Department is seeking approval to purchase new bleachers for Mulberry Creek and East Hall Community Center. The recommended vendor is SportsCon located in Gainesville, GA and holds the TIPS USA Co-op Contract for this type of item. The contract number is #210205. Total purchase price is \$51,708.00 and is funded from 1845-5007-028-1845-5007.

## Debra A. Howington (Purchasing)

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**From:** Natalie Lesko <natalie@aalcomfg.com>  
**Sent:** Tuesday, September 28, 2021 2:54 PM  
**To:** Debra A. Howington (Purchasing)  
**Cc:** Kenny Howard  
**Subject:** TIPS Coop

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Deb,

Here are the steps you need to take to utilize TIPS for your project.

-Customer has to register as a member of TIPS at [TIPS-USA](#).

-All documents (quote, sales agreement and PO) must have **TIPS-USA Contract Vendor #210205** listed.  
It is important to note that our contract in TIPS is with Sportscon (as opposed to Aalco). Sportscon is our "newer" sales division and all billing & work orders that include installation go under that name.

-Once customer has generated a PO, they will email all 3 items to [tipspo@tips-usa.com](mailto:tipspo@tips-usa.com) and copy their sales person and Natalie Lesko on it (Natalie@aalcomfg.com)

Sincerely,

Natalie Lesko  
AALCO Manufacturing/Sportscon LLC.  
1650 Avenue H  
Saint Louis, MO 63125  
T: 314.384.1400 | F: 314.544.6856 | W: [aalcomfg.com](http://aalcomfg.com)  
join us on: [YouTube](#) [Facebook](#) [Twitter](#)





Date: September 9, 2021

To: Department of Park & Community Services  
Attn: Mike Little  
4175 Nopone Rd.  
Gainesville, Ga. 30506

Re: Mulberry and East Hall Bleachers

We are pleased to quote the following:

### MULBERRY PARK

4 Banks – Sheridan bleachers 4 row x 22' - 6" long, plastic seats, manual operation, int. aisles w/ P rails, end rails & RADA

- **208 net seats**

### EAST HALL

4 Banks – Sheridan bleachers 4 row x 24' - 0" long, plastic seats, manual operation, int. aisles w/ P rails, end rails & RADA

- **232 net seats**

**Delivered & Installed: \$ 51,708.00**

- **Sales tax not included**

If you have any questions, please feel free to call.

Sincerely,  
Kenny Howard  
Office: 770-983-5797  
Cell: 678-283-8751