

## COMPETITIVE BID TABULATION

PAGE 1 OF 1FINANCIAL SERVICES DEPARTMENT  
PURCHASING DIVISIONDATE 12-22-21BID # 034-42

Shelving & Pallet Racking  
System for F.S. #1 Warehouse

BID NAME

SUPPLIER	#1 Crown Lift Trucks	#2 American Spec. Off. Prod	#3
PHONE			
QUOTER	Deluth, GA	Marietta, GA	
TERMS			
DELIVERY	Austin Carroll	Sanford Shelton	
FREIGHT COST			

ITEM	QTY	ITEM DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1				\$77,572 <sup>40</sup>		158435 <sup>00</sup>		
2								
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								
16								
17								
18								
19								
20								

BUDGETED AMOUNT

TOTAL AWARD

BIDS MAILED        (H)       BIDS RECEIVED        (H)       

GRAND TOTAL	77572 <sup>40</sup>	GRAND TOTAL	158435 <sup>00</sup>	GRAND TOTAL
AWARD TOTAL		AWARD TOTAL		AWARD TOTAL
ITEMS AWARDED		ITEMS AWARDED		ITEMS AWARDED
P.O. NUMBER		P.O. NUMBER		P.O. NUMBER

REMARKS No bid: Weldment Design, Ridg-u-RAK,  
Warehouse Cribbed

**F. Bidder's Response:**Vendor Name: AMERICAN SPECIALTY  
OFFICE PRODUCTS

IFB # 034-42

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1 lot	<b>44 Bays of Closed Shelving, 84" tall x 48" wide x 24" deep with 6 shelves 22Ga with 450 capacity per shelf</b>	\$ _____	\$ <u>SEE PAGE 9</u>
	<b>Installation of 44 Bays of Closed Shelving</b>		\$ <u>SEE PAGE 9</u>
	<b>Estimated Shipping and Handling</b>		\$ <u>SEE PAGE 9</u>
	<b>Warranty</b>		<u>SEE PAGE 9</u>
	<b>Lead Time</b>		<u>SEE PAGE 9</u>
1 lot	<b>7 Bays consisting of 21 carton flow lanes (147 total lanes) – 12" wide x 91" long O/O steel rollers, 2" OC capacity – 40 lbs. / linear ft. with beam hangers. (To be added to selective rack system). 147 carton flow lanes (1176) separate case locations based on average 12" x 12" case size.</b>	\$ _____	\$ <u>SEE PAGE 9</u>
	<b>Installation of Carton Flow Lanes</b>		\$ <u>SEE PAGE 9</u>
	<b>Estimated Shipping and Handling</b>		\$ <u>SEE PAGE 9</u>
	<b>Warranty</b>		<u>1 YEAR DATE OF SHIPMENT</u>
	<b>Lead Time</b>		<u>30 WEEKS</u>
62	<b>144" x 42" Roll Form Uprights 14 Ga with over sized footplate 12,700 lbs. capacity at 72" BS</b>	\$ _____	\$ <u>SEE PAGE 9</u>
164	<b>96" X 4" Roll Form Beam 5,000 lbs. capacity per pair</b>	\$ _____	\$ <u>SEE PAGE 9</u>
84	<b>96" x 3" Roll Form Beam 4,000 lbs. capacity per pair</b>	\$ _____	\$ <u>SEE PAGE 9</u>
164	<b>42" deep x 46" wide WIRE DECK, 3 each U supports for step beams, capacity is 2,200 lbs.</b>	\$ _____	\$ <u>SEE PAGE 9</u>
40	<b>12" Row Spacers</b>	\$ _____	\$ <u>SEE PAGE 9</u>

<b>62 12" Tall Post Protectors</b>	\$ _____	\$ <u>SEE PAGE 9</u>
<b>124 Bolt Anchors 1/2" x 4 1/4"</b>	\$ _____	\$ <u>SEE PAGE 9</u>
<b>62 Shims</b>	\$ _____	\$ <u>SEE PAGE 9</u>
<b>1 Forklift rental lift for use by installation crew</b>		\$ <u>SEE PAGE 9</u>
<b>Installation of Selective Pallet Racking A&amp;B</b>		\$ <u>SEE PAGE 9</u>
<b>Estimated Shipping and Handling</b>		\$ <u>8,00.00</u>
<b>Warranty</b>	<u>1 YEAR</u>	
<b>Lead Time</b>	<u>30 WEEKS</u>	

**Total Turnkey Cost** \$ 158,435.00

**This cost should include materials, installation / labor.**

**All cost information is to be submitted separately from bid in a sealed envelope.**

**G. Evaluation and Award:**

**Bid responses received from this IFB will be tabulated and evaluated by the Purchasing Department, presented to the Board of Commissioners, and a contract will be awarded to one (1) or more vendors as a result of this IFB.**

## H. Questions:

Questions concerning proposal submission should be directed in writing to Debra Howington, [dhowington@hallcounty.org](mailto:dhowington@hallcounty.org). Responses to all questions received will be compiled and answers issued as an addendum to this IFB. All other questions pertaining to the shelving & pallet racking system should be addressed to Donald Petering, [dpetering@hallcounty.org](mailto:dpetering@hallcounty.org), 404-597-0055 and/or Beckie Sanders, [bsanders@hallcounty.org](mailto:bsanders@hallcounty.org), 678-859-8452.

## **I. Exceptions to or Variations from Specifications:**

Any exceptions, variances, or differences in enclosed specifications must be stated here to be considered. If none are stated, it will be understood that bid proposal is exactly as specified:

THIS BID IS BASED UPON RECEIVING THE ENTIRE ORDER for  
\$158,435.00

F. Bidder's Response: Vendor Name: Crown Lift Trucks \_\_\_\_\_ IFB # 034-42

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1 lot	<b>44 Bays of Closed Shelving, 84" tall x 48" wide x 24" deep with 6 shelves 22Ga with 450 capacity per shelf</b>	<u>\$ 379.79</u>	<u>\$ 16,701.40</u> 16,710.76
	<b>Installation of 44 Bays of Closed Shelving</b>		<u>\$ 1,925.00</u>
	<b>Estimated Shipping and Handling</b>		<u>\$ 957.41</u>
	<b>Warranty</b>		<u>Original Manufacturers Warranty</u>
	<b>Lead Time</b>		<u>10 -12 Weeks</u>
1 lot	<b>7 Bays consisting of 21 carton flow lanes (147 total lanes) – 12" wide x 91" long O/O steel rollers, 2" OC capacity – 40 lbs. / linear ft. with beam hangers. (To be added to selective rack system). 147 carton flow lanes (1176) separate case locations based on average 12" x 12" case size.</b>	<u>\$ 586.37</u>	<u>\$ 12,313.81</u> 12,313.77
	<b>Installation of Carton Flow Lanes</b>		<u>\$ 875.00</u>
	<b>Estimated Shipping and Handling</b>		<u>\$ 698.75</u>
	<b>Warranty</b>		<u>Original Manufacturers Warranty</u>
	<b>Lead Time</b>		<u>10-12 Weeks</u>
62	<b>144" x 42" Roll Form Uprights 14 Ga with over sized footplate 12,700 lbs. capacity at 72" BS</b>	<u>\$ 147.06</u>	<u>\$ 9,117.72</u>
164	<b>96" X 4" Roll Form Beam 5,000 lbs. capacity per pair</b>	<u>\$ 45.00</u>	<u>\$ 7,380.00</u>
84	<b>96" x 3" Roll Form Beam 4,000 lbs. capacity per pair</b>	<u>\$ 43.60</u>	<u>\$ 3,662.40</u>
164	<b>42" deep x 46" wide WIRE DECK, 3 each U supports for step beams, capacity is 2,200 lbs.</b>	<u>\$ 28.31</u>	<u>\$ 4,642.84</u>
40	<b>12" Row Spacers</b>	<u>\$ 5.26</u>	<u>\$ 210.40</u>

<b>62 12" Tall Post Protectors</b>	<b>\$ <u>39.66</u></b>	<b>\$ <u>2,458.92</u></b>
<b>124 Bolt Anchors 1/2" x 4 1/4"</b>	<b>\$ <u>1.86</u></b>	<b>\$ <u>230.64</u></b>
<b>62 Shims</b>	<b>\$ <u>1.48</u></b>	<b>\$ <u>91.76</u></b>
<b>1 Forklift rental lift for use by installation crew</b>		<b>\$ <u>3,000.00</u></b>
<b>Installation of Selective Pallet Racking A&amp;B</b>		<b>\$ <u>3,375.00</u></b>
<b>Estimated Shipping and Handling</b>		<b>\$ <u>3,431.25</u></b>
<b>Warranty</b>	<b><u>Original Manufacturers Warranty</u></b>	
<b>Lead Time</b>	<b><u>10-12 Weeks</u></b>	
<b>Permitting</b>	<b><u>\$6,500.00</u></b>	
<b>Total Turnkey Cost</b>	<b>\$ <u>77,572.40</u></b>	<b><u>77,581.62</u></b>

**This cost should include materials, installation / labor.**

**All cost information is to be submitted separately from bid in a sealed envelope.**

**Bid #034-42****Shelving & Pallet Racking System for Fire Station 1 Warehouse**

Item Description	Qty.	Crown Lift Trucks Duluth, GA		American Spec. Of. Marietta, GA	
		Unit Pr.	Ext. Pr.	Unit Pr.	Ext. Pr.
44 Bays of closed shelving, 84" tall x 48" wide x 24" deep with 6 shelves 22GA with 450 lb. weight capacity per shelf	44	\$379.79	\$16,710.76		\$0.00
Installation of 44 Bays of shelving			\$1,925.00		
Est. shipping / handling			\$957.41		
Warranty			OMW		1 year
Lead Time			10-12 weeks		30 weeks
7 Bays of 21 carton flow lanes 12" wide x 91" long O/O steel rollers, 2" OC capacity - 40 lbs.	21	\$586.37	\$12,313.77		
Installation of Carton Flow lanes			\$875.00		
Est. shipping / handling			\$698.75		
Warranty			OMW		1 year
Lead Time			10-12 weeks		30 weeks
144" x 42" Roll Form Uprights	62	\$147.06	\$9,117.72		\$0.00
96" x 4" Roll Form Beam, 5000#	164	\$45.00	\$7,380.00		\$0.00
96" x 3" Roll Form Beam, 4000#	84	\$43.60	\$3,662.40		\$0.00
42" deep x 46" wide Wire Deck	164	\$28.31	\$4,642.84		\$0.00
12" Row Spacers	40	\$5.26	\$210.40		\$0.00
12 " Tall Post Protectors	62	\$39.66	\$2,458.92		\$0.00
Bolt Anchors 1/2" x 4 1/4"	124	\$1.86	\$230.64		\$0.00

Shims	62	\$1.48	\$91.76		\$0.00
Forklift rental			\$3,000.00		
Installation of Pallet Racking A&B			\$3,375.00		
Est. shipping & handling			\$3,431.25		\$8,000.00
Warrant			OMW		1 year
Lead Time			10-12 weeks		30 weeks
Permitting			\$6,500.00		
<b>Total Turnkey Cost</b>			<b>\$77,581.62</b>		<b>\$158,435.00</b>

Bids sent out: 22 (H) 0

Bids received: 2 (H) 0

No bids: Warehouse Cubed, Lawrenceville, GA

Weldment Design, Brunswick, GA

Ridg-u-Rak, North East, PA

**IFB #034-42, Shelving & Pallet Racking System for F.S. 1  
Warehouse**

**NIGP: 560-05, 53, 82, 83**

COMPANY NAME	MAILING ADDRESS 1	MAILING ADDRESS 2	CITY	STATE	ZIP
AMERICAN SPECIALTY	4880 LOWER ROSWELL RD.	SUITE 165-411	MARIETTA	GA	30068
COOSA RACKS	98 DARLINGTON DR., SW		ROME	GA	30161
CROWN LIFT TRUCKS	3060 PREMIERE PARKWAY		DULUTH	GA	30097
FRAZIER INDUSTRIAL	774 WINDING GROVE LANE		LOGANVILLE	GA	30052
GEORGIA PALLET RACK	3500 JEFFERSON RD.	UNIT B	ATHENS	GA	30607
GEORGIA STORAGE SYSTEMS INC.	1000 CRIPPLE CREEK DR.		LAWRENCEVILLE	GA	30043
MATERIAL HANDLING INSTALLERS	103 SMOKEHILL LANE	SUITE 130	WOODSTOCK	GA	30188
McGEE STORAGE & HANDLING	4467 PARK DR.	SUITE C	NORCROSS	GA	30093
PALLET RACK SURPLUS, INC.	1981 OLD COVINGTON RD., NE		CONYERS	GA	30013
PWXPRESS	1900 COFFEEPORT ROAD		JACKSONVILLE	FL	32208
RACK MEN EQUIPMENT CO., INC.	102 PYRON CT., NE		CARTERSVILLE	GA	30121
RACK SPACE	1902 CAMPUS COMMONS DR. #510		RESTON	VA	20191
RIDG-U-RAK	120 SOUTH LAKE STREET		NORTH EAST	PA	16428
ROYAL ARC WELDING CO.	23851 VREELAND ROAD		ASHLEY	IN	46705
SPEEDRACK PRODUCTS	42 COLE ST.		QUINCY	MI	49082
STEEL KING INDUSTRIES, INC.	2700 CHAMBER ST.		STEVENS POINT	WI	54481
TECHNOLOGY INTERNATIONAL INC.	1349 S. INTERNATIONAL				
UNARCO MATERIAL HANDLING	701 16TH. AVENUE, EAST		SPRINGFIELD	TN	37172
US INDUSTRIAL	5 EVERSLY AVENUE		NORWALK	CT	06851
WAREHOUSE 1	7800 E 12. ST.		KANSAS CITY	MO	64126
WAREHOUSE CUBED	650 HURRICAN SHOALS RD., NW		LAWRENCEVILLE	GA	30046
WELDMENT DESIGN	144 BAYWOOD CIRCLE		BRUNSWICK	GA	31525
WORKSPACE TECHNOLOGY, INC.	912 N US HWY 41		RUSKIN	FL	33570

## Debra A. Howington (Purchasing)

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**From:** Beckie Sanders (Fire Services)  
**Sent:** Tuesday, December 28, 2021 6:40 AM  
**To:** Debra A. Howington (Purchasing); Donald Petering (Fire Services)  
**Cc:** Jerry Smith (Fire Services); Chuck Pinney (Purchasing)  
**Subject:** RE: BID #034-42 SHELVING & PALLET RACKING SYSTEM FOR F.S. 1 WAREHOUSE

Debra-

I spoke with Donald on Thursday after he reviewed the bids. I also looked over it this morning.

Per Chief Petering, we would like to go with the bid of CROWN EQUIPMENT.

Please let me know if you have any questions. I will be back and forth between warehouses today, so my cell (678-859-8452) is the best way to reach me.

Thanks!

Beckie

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**From:** Debra A. Howington (Purchasing) <[dhowington@hallcounty.org](mailto:dhowington@hallcounty.org)>  
**Sent:** Wednesday, December 22, 2021 3:57 PM  
**To:** Donald Petering (Fire Services) <[dpetering@hallcounty.org](mailto:dpetering@hallcounty.org)>  
**Cc:** Beckie Sanders (Fire Services) <[bsanders@hallcounty.org](mailto:bsanders@hallcounty.org)>; Jerry Smith (Fire Services) <[jesmith@hallcounty.org](mailto:jesmith@hallcounty.org)>; Chuck Pinney (Purchasing) <[cpinney@hallcounty.org](mailto:cpinney@hallcounty.org)>  
**Subject:** RE: BID #034-42 SHELVING & PALLET RACKING SYSTEM FOR F.S. 1 WAREHOUSE

Ok

Debra Howington, C.P.M.  
Buyer  
Hall County Financial Services  
Purchasing Division  
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770-531-7112 Fax  
[dhowington@hallcounty.org](mailto:dhowington@hallcounty.org)  
[www.hallcounty.org](http://www.hallcounty.org)

