

IFB #: 009-43		RIVERSIDE PHARMACY
PRESCRIPTION & OTC SUNDRY DRUGS		GAINESVILLE, GA
ITEM NO.	ITEM DESCRIPTION	PRICE
1	Furnish Prescribed Drugs and Medicines at current Redbook Average Wholesale Price (AWP) plus/minus a fixed percentage per prescription	
1a	Redbook AWP (=/-), Brand	-23%
1b	Redbook AWP (=/-), Generic	-77%
2	Blister Packs: Additional Charge to be added per 30 dose card for Items 1a & 1b, above	\$0.00
3	Furnish Non-Prescription Drugs, Medicines, and Sundry Items at price marked/sold to general public minus fixed percentage; Discount Offered	-50%
4	Additional Fees / Exceptions & Variations	
4a	Brand & Generic Drugs that fall below cost based on percentages will be sold at cost plus the following amount	\$3.50
5	Special Pricing for commonly used drugs by prescription, dosage & quantity	
	Acetaminophen, 325 mg, #30	\$0.65
	Amlodipine, 10 mg, #30	\$1.80
	Amlodipine, 5 mg, #30	\$1.80
	Amoxicillin, 875 mg, #30	\$2.75
	Asa, 81 mg E.C., #30	\$0.50
	Atenolol, 50 mg, #30	\$1.75
	Benzotropine, 1 mg, #30	\$2.25
	Chlorpromazine, 100 mg, #30	\$52.80
	Chlorpromazine, 200 mg, #30	\$91.80
	Chlor-Trimeton, 4 mg Generic, #30	\$0.50
	Citalopram, 20 mg, #30	\$1.75
	Clonidine, 0.1 mg, #30	\$1.75
	Clonidine, 0.2 mg, #30	\$1.75
	Clonidine, 0.3 mg, #30	\$1.75
	Dicyclomine, 20 mg, #30	\$5.35
	Divalproex DR, 500 mg, #30	\$3.50
	Doxycycline, 100 mg, #30	\$3.00
	Enalapril, 20 mg, #30	\$3.00
	Famotidine, 20 mg, #30	\$2.00
	Fluoxetine, 20 mg, #30	\$1.90
	Furosemide, 20 mg, #30	\$1.90
	Gabapentin, 600 mg, #30	\$2.80
	Gabapentin, 800 mg, #30	\$3.00
	HCTZ, 25 mg, #30	\$1.00
	HCTZ, 50 mg, #30	\$1.75
	Ibuprophen, 800 mg, #30	\$2.35

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PRESCRIPTION & OTC SUNDRY DRUGS		GAINESVILLE, GA
ITEM NO.	ITEM DESCRIPTION	PRICE
5	Special Pricing for commonly used drugs by prescription, dosage & quantity	
	Lisinopril, 10 mg #30	\$1.75
	Lithium Carbonate, 300 mg, #30	\$2.00
	Loraladine, 10 mg, #30	\$1.50
	Metformin, 500 mg, #30	\$1.75
	Metformin, 1000 mg, #30	\$1.75
	Metoprolol, 50 mg, #30	\$1.25
	Naproxen, 500 mg, #30	\$2.75
	Omeprazole, 20 mg, #30	\$1.75
	Pen VK, 500 mg, #30	\$3.50
	Phenob, 64.8 mg, #30	\$22.00
	Phenytoin, 100 mg, #30	\$2.50
	Ranitidine, 150 mg, #30	N/A
	Ranitidine, 300 mg, #30	N/A
	Septra DS Generic, 800/400 mg, #30	\$2.00
	Trazodone, 100 mg, #30	\$1.90
	Triam/HCTZ, 25 mg, #30	\$2.75

RECOMMENDED AWARD:

RIVERSIDE PHARMACY, GAINESVILLE, GA

BUDGET AMOUNT: ANNUAL CONTRACT

TOTAL AWARDED AMOUNT: ANNUAL CONTRACT

BIDS MAILED: 11 HALL: 2

BIDS RECEIVED: 1 (1-NO BIDS) HALL: 1

FUNDS: CI & JAIL, PRISONER MEDICAL CARE



Hall County Government

FINANCIAL SERVICES

Part II Bid (This section to be completed by the bidder)

Date of Bid: April 7, 2022

Bid No: 009-43

POST OFFICE DRAWER 1435
GAINESVILLE, GA 30503

The undersigned agrees, if bid is accepted within sixty (60) calendar days after date of opening, to furnish all supplies or services in strict accordance with provisions of this Invitation for Bid at the price in the Bid Schedule. Delivery will be complete 30 calendar days after receipt of Notice of Award.

t: 770.535.8270 | f: 770.531.6711

DIRECTOR
Wes Geddings

Hall County shall reserve the option to reject any or all bids, in whole or in part, or to select any bidder that the owner chooses to complete the described work. Award of bid will not be based solely on low bid, but also on quality, references, and other subjective criteria as the owner may deem necessary, and as the owner may determine at its sole discretion. The undersigned bidder expressly understands that his proposal may be rejected by the County for any reason without liability on the part of the owner to the undersigned bidder, even if the undersigned bidder is the apparent or actual lowest responsive and responsible bidder for the work.

Time Discounts allowed for prompt payment as follows: Discounts of less than fifteen (15) days will not be used in determining the award of a bid but may be used when paying invoices.

6.5 % Discount 15 Calendar Days.

Bid prices to remain firm for sixty (60) or 60 calendar days after opening of bid.

I certify that this bid is made without prior understanding, agreement or connection with any corporation, firm or person submitting a bid for the same supplies or services and is in all respects fair and without collusion or fraud. I understand that collusion bidding is a violation of State and Federal law and can result in fines, prison sentences and civil damage awards.

Part II Bid (This section to be completed by the bidder)

Date of Bid: April 7, 2022

Bid No. 009-43

I agree to abide by all conditions of this bid and certify that I am authorized to sign this bid for the bidder.

**Bidder Information
(Type or Print)**

Riverside Pharmacy Inc

Name of Company

935 Green Street

Address

Gainesville Ga 30501

City State Zip Code

(770) 532 6263

Phone Number

Bartons322@aol.com

Email Address

5 18 1 - 1 0 1 6 1 3 1 0 6 1 8 3 1

Tax ID Number

Name and Title of Person authorized to sign

Name: Scottie D Barton

Title: CEO and President

Signature: Scottie D Barton

**Name and Mailing Address or where
to send payments**

Riverside Pharmacy Inc

Name of Company

935 Green Street

Address

Gainesville, Ga 30501

City State Zip Code

(770) 532 6253

Phone Number

(770) 532 3692

Fax Number

Or

1 1 1 1 - 1 1 1 1 1 1 1 1

Social Security Number

Acknowledge receipt of all issued addenda
by listing their numbers and date of issuance
below:

BIDS NOT SIGNED MUST BE DECLARED AS "NON-RESPONSIVE" AND NOT CONSIDERED FOR AWARD

Bid Schedule – Invitation for Bid #009-43

It is the intent of the Hall County Board of Commissioners to purchase Prescription & OTC Sundry Drugs as outlined in these specifications.

A. Scope: To provide Prescription & OTC Sundry Drugs on an as-needed basis for the Hall County Correctional Institute and Hall County Jail with a guaranteed, firm bid price for a 12-month period. This contract will begin upon contract execution or July 1, 2022, whichever is later, and be in effect until June 30, 2023. The successful bidder may be allowed two (2) annual one (1) year renewals of this contract all upon the same terms and conditions.

B. Contract Administration: The contract administrator for this invitation and any contract(s) or purchase order(s) arising as a result of this invitation will be Chuck Pinney, Purchasing Supervisor. All questions concerning this invitation and any questions unable to be resolved by user departments arising during the contract period are to be addressed to contracts administrator at cpinney@hallcounty.org.

C. User Departments: Successful bidder will be required to deliver services and items covered by this invitation on an "as needed basis" during the life of contract from various departments who will be authorized to use this service during contract period.

D. Quantities: None of the user departments, individually or collectively, shall be required to utilize a contract to any minimum or maximum amount during the life of a contract issued as a result of this invitation. The County when entering into a contract, reserves the right to solicit for bid any single service or group of like needs covered by such a contract, separately from said contract when deemed advantageous to the County to do so.

E. Vendor Information: The services or items offered shall be comparable with the detailed requirements listed below (unless otherwise noted). Proposals for alternate services or products must be accompanied by a product brochure or specification sheet. The "G. Bidder's Response" section is used to verify compliance to item specifications and/or requirements. Any deviations from specifications or requirements must be noted by bidder in the section "J. Exceptions to or Variations from Specifications", otherwise bid is as specified. If any line item has a zero or is left blank, that line item will be considered to be a "No Bid".

The County prefers to accept proposals from vendors with five (5) years' experience minimum; however, this factor and the following will be studied to assist the County in deciding the most favorable vendor:

1. Number of years in business;
2. Firm's organization / management structure;
3. Firm's facilities and equipment;
4. Firm's experience in doing the same type contract;
5. References;
6. Contracts of like nature currently being performed;
7. Number of professional staff available for this contract.

F. Basic Requirements/Specifications: All unit prices quoted below must be for new and unused products. No alternate manufacturers or products will be accepted unless otherwise notated with 'or equivalent' in the Item Description. All purchases made by the County are tax exempt per Exemption Certificate #58-6000836.

1. All material will ship FOB Destination, Freight Prepaid and Allowed, to the following locations:
 - a. Hall County Correctional Institution
1698 Barber Road
Gainesville, GA 30507
 - b. Hall County Jail
1700 Barber Road
Gainesville, GA 30507
2. Contract Coverage: Vendors responding to this invitation must be able to provide 24 hour-a-day coverage for the entire contract period. This is a mandatory requirement you must be willing to meet due to the facilities being penal institutions.
 - a. Regular Hours: Defined as the hours of operation your business is usually open to the general public. State these hours in the proper space provided on the Vendor Information sheets.
 - b. After Regular Hours: Defined as those hours you are normally closed to the general public.
 - c. Emergency Status Calls After Regular Hours: Routine hours of operation will normally be sufficient for requirements of this invitation; however, there are times that a location may not be able to wait for normal working hours and will have to call you during after-hours under emergency status. This is a mandatory requirement you must be willing to meet due to the facilities being penal institutions. If you need to charge a fee for such calls, you must show this as a per call charge in the proper space on Section G. Bidder's Response, Item 4, or on Page 9.
3. Price Determination of Items:
 - a. Prescribed Drugs: Prices for these items will be determined by using the current at time of sale "Redbook Average Wholesale Price" plus (+) or minus (-) a fixed percentage. Price is to be the lowest listed price for the largest quantity available for each item, regardless of size quantity prescribed.
 - b. Non-Prescribed, Over-the-Counter (OTC) Items: Prices for these items will be determined by the "As Marked" price or at the price charged the general public plus (+) or minus (-) a fixed percentage. This percentage will be presumed to be applied to the total monthly amounts for this type of purchase instead of for each item or for each purchase. All invoices for these items must show general public price and discount to Hall County.
4. Delivery Service: Delivery service is a mandatory requirement to bid this invitation; however, if a charge is necessary, so state on Bid Schedule in space provided. If added, this charge is to be a one charge for all individual prescriptions delivered on each delivery to each facility, not each individual prescription.
 - a. Prescriptions called in before 11:00 am are to be filled and delivered to each facility no later than 2:00 pm daily.
 - b. Prescriptions called after 11:00 am are to be filled no later than 5:00 pm daily to be picked-up by County personnel OR, in the event they are not picked-up, delivered the next day per 'Item a' above.

5. Prescription Taking: Prescription orders called in for Hall County are to be taken by and filled by a State of Georgia registered pharmacist. This is a mandatory requirement you must be willing to meet due to the facilities being penal institutions.
6. Blister Packs: The use of blister packaging is to be utilized when possible.
 - a. Prescriptions: Use blister packs with prescribing doctor's permission.
 - b. Over-the-Counter (OTC) and Sundry Drugs: Use blister packs when available.
7. Payment: See Paragraph 12 of Terms and Conditions Section.
 - a. Each prescription is to be listed on separate invoice, showing the following additional minimum information:
 1. Patient's Name;
 2. Prescribing Doctor;
 3. Drug Name (Brand Name And Generic Name);
 4. Quantity Prescribed and Quantity Supplied;
 5. Prescription Number;
 6. Price;
 7. Original Signature of Receiving County Personnel;
 - b. Invoices received with any of the required information listed above missing will not be considered as a "Correct Invoice" and will be returned to vendor.
8. Quantities Listed On Prescriptions: Quantities listed on prescriptions are not to be reduced by pharmacist. If you do not have a prescribed quantity in your stock you are to notify the County department involved and County will make decision to wait or take prescription elsewhere.
9. Generic Brands: Generic brands are to be utilized only with prescribing doctor's permission.
10. Priority Status: Hall County will expect successful bidder(s) to give "Priority Service" on any County call for service.
11. Evaluation and Award:
 - a. Inspection of Facilities: The County may require the bidder to make their facility available for inspection or may require additional information concerning their ability to perform a contract for this service. Failure to comply if requested will be cause for rejection of bid.
12. Toll Free Phone: Vendor will be required to have toll free phone number or accept collect calls if located outside Hall County area. State this number or willingness to accept collect calls on the Vendor Information page.

G. Bidder's Response

Vendor's Name: Riverside Pharmacy Inc

IFB #009-43

<u>Item</u>	<u>Description</u>	<u>Bidder's Response</u>
1.	Furnish <u>Prescribed Drugs and Medicines</u> at "current REDBOOK average wholesale price" (AWP) at time of order plus (+) or minus (-) a fixed percentage per prescription:	
	a. REDBOOK AWP (+ / -), BRAND:	<u>-23</u> %
	b. REDBOOK AWP (+ / -), GENERIC:	<u>-77</u> %
2.	Blister Packs: When blister packs are used for <u>Prescription Drugs and Medicines</u> , the following listed charge is to be added in addition to Items 1a and 1b above:	
	a. Additional charge to be added per 30 dose card:	<u>\$0</u>
3.	Furnish <u>Non-Prescription Drugs, Medicines and Sundry Items</u> at price marked and/or sold to the general public at time of sale minus (-) a fixed percentage:	
	a. Discount offered:	<u>-50</u> %
4.	Additional Fees (define below or on Page 10, Section J. Exceptions and Variations from Specifications	
	<u>Brand and Generic drugs that fall below cost based on percentages will be sold at cost plus \$3.50</u>	
	<u>Our OTC are marked up 39% over cost , so your price will be cost plus 19%, which equals -50% discount</u>	
	<u>Cost is what Riverside pays for the item, can be provided.</u>	

Item Description

5. The following items are specially priced for the Hall County Jail and Correctional Institution. They represent the most commonly used drugs by the facilities.

Prescription, Dosage, and Quantity	Price
Acetaminophen, 325 mg, #30	0.65
Amlodipine, 10 mg, #30	1.80
Amlodipine, 5 mg, #30	1.80
Amoxicillin, 875 mg, #30	2.75
Asa, 81 mg E.C., #30	0.50
Atenolol, 50 mg, #30	1.75
Benzotropine, 1 mg, #30	2.25
Chlorpromazine, 100 mg, #30	52.80
Chlorpromazine, 200 mg, #30	91.80
Chlor-Trimeton, 4 mg Generic, #30	0.50
Citalopram, 20 mg, #30	1.75
Clonidine, 0.1 mg, #30	1.75
Clonidine, 0.2 mg, #30	1.75
Clonidine, 0.3 mg, #30	1.75
Dicyclomine, 20 mg, #30	5.35
Divalproex DR, 500 mg, #30	3.50
Doxycycline, 100 mg, #30	3.00
Enalapril, 20 mg, #30	3.00
Famotidine, 20 mg, #30	2.00
Fluoxetine, 20 mg, #30	1.90
Furosemide, 20 mg, #30	1.50

Prescription, Dosage, and Quantity	Price
Gabapentin, 600 mg, #30	2.80
Gabapentin, 800 mg, #30	3.00
HCTZ, 25 mg, #30	1.00
HCTZ, 50 mg, #30	1.75
Ibuprophen, 800 mg, #30	2.35
Lisinopril, 10 mg #30	1.75
Lithium Carbonate, 300 mg, #30	2.00
Loratadine, 10 mg, #30	1.50
Metformin, 500 mg, #30	1.75
Metformin, 1000 mg, #30	1.75
Metoprolol, 50 mg, #30	1.25
Naproxen, 500 mg, #30	2.75
Omeprazole, 20 mg, #30	1.75
Pen VK, 500 mg, #30	3.50
Phenob, 64.8 mg, #30	22.00
Phenytoin, 100 mg, #30	2.50
Ranitodine, 150 mg, #30	n/a
Ranitodine, 300 mg, #30	n/a
Septa DS Generic, 800/400 mg, #30	2.00
Trazodone, 100 mg, #30	1.90
Triam/HCTZ, 25 mg, #30	2.75

H. Evaluation and Award: Bid responses received from this IFB will be tabulated and evaluated by the Purchasing Division, presented to the Board of Commissioners, and a contract will be awarded to one (1) or more vendors as a result of this IFB.

I. Questions: Questions concerning proposal submission should be directed in writing to Chuck Pinney, Purchasing Supervisor, cpinney@hallcounty.org.

J. Exceptions to or Variations from Specifications: Any exceptions, variances, or differences in enclosed specifications must be stated here to be considered (include additional page(s) if necessary). If none are stated, it will be understood that bid proposal is exactly as specified:

see exceptions on page 8.

K. Vendor Information:

1. Firm Name: Riverside Pharmacy Inc
Address: 935 Green Street
2. Normal business hours phone (toll-free): 770 532 6253
3. Years in Prescription & OTC Sundry Drugs Business: 68 years open in Jan 1954
4. Firm's Organization and Management Structure:
Name: Scottie D Barton Title: CEO and President
Name: Wayne Gee Title: Vice President
Name: Ashley R McCain Title: Manager
5. Vendor's contract administrator for this contract:
Name: Scottie D Barton Title: CEO and President
Phone: 770 532 6253 Email: Bartons322@aol.com
6. Hours of normal operation: Monday thru Friday 8:30am to 7pm, Sat 8:30am to 6pm, Sunday close
7. Orders can also be mailed or phoned to:
Firm Name: Riverside Pharmacy Inc
Address: 935 Green Street Gainesville, Ga 30501
Phone: 770 532 6253
8. Payments to be mailed to: Firm Name: Riverside Pharmacy Inc
Address: 935 Green Street Gainesville, Ga 30501
9. Prompt payment discount of 6.5 % /15 days will apply to all invoices.
10. Can you meet insurance requirements? yes Yes _____ No _____
11. How many qualified, fully trained, personnel will be available to support the County's project? (personnel who will actually work on the project, not your office staff/administrative personnel):
10

- L. State percent of work of your total business you now perform for government agencies: 10 %
List (3) three agencies:

Agency: HALL COUNTY DETENTION CENTER
Address: BARBARA RD
Contact: ASHLEY OR AMANDA
Phone: 770 531 6908
Email: _____

Agency: HALL COUNTY C.I.
Address: BARBARA RD
Contact: THERESA QUEEN
Phone: 770 531 6872
Email: _____

Agency: _____
Address: _____
Contact: _____
Phone: _____
Email: _____

- M. Firm's past experience in doing the same type of project, not current projects,
List (3) three agencies:

Agency: GAINESVILLE DIVERSION CENTER
Address: NO LONGER IN OPERATION
Contact: _____
Phone: _____
Email: _____

Agency: _____
Address: _____
Contact: _____
Phone: _____
Email: _____

Agency: _____
Address: _____
Contact: _____
Phone: _____
Email: _____

COMPANY NAME	CITY	STATE	ZIP	CONTACT NAME	PHONE NO.	EMAIL ADDRESS	Bids	Has	Bid List	Look-Up	Vendor Request	Bid Board	No Bid
AUGUSTA PHARMACY SERVICES	MARTINEZ	GA	30907	NICK WIMPEY	706-765-0748	NICK@EALUM.ORG	1				1		
CORRECT RX PHARMACY SERVICES, INC.	HANOVER	MD	21076	ALLY METCALFE	410-960-1421	AMETCALFE@CORRECTRXPHARMACY.COM	1		1				
DIAMOND DRUGS, INC.	INDIARA	PA	15701	SARA MISKO	724-349-1111 X 1096	PRCS@ALBEMARSHOROPHARMACY.COM	1				1		
INDEPENDENT HEALTH SERVICES, INC. D/BA IHS PHARMACY	RAINSVILLE	AL	35986	MYRA SANDERSON	800-638-3104	MYRA@IHS.PHARMACY.COM	1		1				
MCELVEEN'S PHARMACY	GAINESVILLE	GA	30501	ALAN MCELVEEN	770-534-7675	* MAIL HARD COPY *	1	1	1				
MCKEESON MEDICAL-SURGICAL GOV'T. SOL.	HENRICO	VA	23233	AMANDA JOHNSON	833-343-2700	AJ@MCKEESON.COM	1		1				
NORTH AMERICAN PROCUREMENT COUNCIL, INC / PBC, INC.	GRAND JUNCTION	CO	81504	ERIC JOHNSON	302-450-1923	ER@NAPBC.COM	1				1	1	
PWXPRESS	JACKSONVILLE	FL	32208	MARY MILLER	408-676-8941	BO@PWXPRESS.COM	1				1	1	
QUANTUM PHARMACEUTICAL SUPPLY & SERVICES LLC	CUMMING	GA	30040	ANDY JASKOWIAK	678-648-1369	AJ@QPSUPPLY.COM	1				1		1
RIVERSIDE PHARMACY	GAINESVILLE	GA	30501	SCOTTIE BARTON	770-532-6253	SB@RCS3372.COM	1	1	1				
TLM CONSULTANT SERVICES dba TOTAL CARE PHARMACY	BACONTON	GA	31716	TERESA MITCHELL	229-787-5765	DMIT@SELLRATT.NET	1				1		