



**AHEAD, Inc.**  
 401 Michigan Avenue  
 Suite 3400  
 Chicago, IL 60611

**Ahead Client Director:**  
 Christian Conte  
 770-331-6200  
 chris.conte@ahead.com

**Ahead Quote Number**  
 AHD2021137802 - 9  
**Reference Number:**  
 500 3YR G15 v4-8]  
**Quote Date:**  
 6/16/2022  
**Expiration Date:**  
 7/15/2022

**Shipping Address:**  
 Hall County  
 Allan Vosburgh  
 116 Spring Street SE, Ste 229, Gainesville  
 Gainesville GA 30501

**Billing Address:**  
 Accounts Payable2  
 Hall County  
 P.O. Drawer 1435  
 Gainesville GA 30503  
 (770) 531-6707  
**MPA:**

**Client Operations Specialist**  
 Shonda Yarbrough  
 shonda.yarbrough@ahead.com

Arrow Quote#: SWS13033243-V5  
 Quote Expiration Date: 15-JUL-22  
 Deal Registration: 23904946

**Payment Terms:**  
 Net 30

**Hall - Hall County 911 VX Rail 500 - State Contract # 99999-001-SPD0000139-0001**

QTY	Part Number	Description	Unit Price	Extended Price
<b>VxRail E660H/F - 2392088-8</b>				<b>\$359,784.50</b>
Hardware	5 210-BBGQ	VxRail E660F All Flash	\$2,230.08	\$11,150.40
Hardware	5 329-BDWH	PSNT Info	\$0.00	\$0.00
Hardware	5 379-BENB	vSAN Node	\$0.00	\$0.00
Hardware	5 379-BETD	VxRail E660/F PV670F Firmware Lock	\$0.00	\$0.00
Software	5 634-BZBH	VxRail Software 7.0.320 Factory Install	\$0.00	\$0.00
Software	5 379-BDYQ	No Transformational License Agreement	\$0.00	\$0.00
Hardware	5 321-BGHI	2.5" Chassis with up to 10 Hard Drives (SAS/SATA) including max of 4 Universal Drives 3 PCIe Slots 2 CPU	\$268.47	\$1,342.35
Hardware	5 325-BEBP	VxRail 1U Bezel V2	\$74.08	\$370.40
Hardware	5 338-CBCD	Intel Xeon Gold 6330N 2.2G 28C/56T 11.2GT/s 42M Cache Turbo HT (165W) DDR4-2666	\$1,968.28	\$9,841.40
Hardware	5 338-CBCD	Intel Xeon Gold 6330N 2.2G 28C/56T 11.2GT/s 42M Cache Turbo HT (165W) DDR4-2666	\$1,968.28	\$9,841.40
Hardware	5 379-BDCO	Additional Processor Selected	\$0.00	\$0.00
Hardware	5 370-AEVR	3200MT/s RDIMMs	\$0.00	\$0.00
Hardware	80 370-AGDS	32GB RDIMM 3200MT/s Dual Rank 16Gb BASE	\$824.80	\$65,984.00
Hardware	10 400-AZOY	1.6TB SSD SAS ISE Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive 3 DWPD	\$2,226.80	\$22,268.00
Hardware	30 400-AXSK	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot- plug AG Drive 1 DWPD	\$1,968.23	\$59,046.90
Hardware	5 540-BCRT	Intel X710 Quad Port 10GbE SFP+ OCP NIC 3.0	\$397.24	\$1,986.20
Hardware	5 461-AADZ	No Trusted Platform Module	\$0.00	\$0.00
Hardware	5 770-BDMT	Cable Management Arm	\$34.30	\$171.50
Hardware	5 770-BECD	ReadyRails Sliding Rails Without Cable Management Arm or Strain Relief Bar	\$74.08	\$370.40
Hardware - Hardware	5 450-AKLF	Power Supply 1100W RDNT D, Mixed Mode	\$710.45	\$3,552.25
Hardware	10 450-AALV	Power Cord - C13 3M 125V 15A (North America Guam North Marianas Philippines Samoa Vietnam)	\$0.00	\$0.00
Software	10 149-BBLD	VxRail VMware, vSAN Advanced	\$0.00	\$0.00
Software	10 634-BYOZ	VxRail HCI System Software A	\$4,536.62	\$45,366.20
Software	30 634-BRIJ	VxRail HCI System Software Capacity Drive 3.84TB SATA SSD	\$1,065.39	\$31,961.70
Hardware	80 634-BYME	VxRail HCI System Software Memory 32GB	\$201.03	\$16,082.40
Hardware	5 329-BGIM	E660F Branding	\$27.34	\$136.70
Maintenance - Hardware	5 863-5521	Dell Hardware Limited Warranty - 36.00 MNTHS	\$247.56	\$1,237.80

Maintenance - Hardware	5	864-4081	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended - 36.00 MNTHS	\$3,281.78	\$16,408.90
Maintenance - Hardware	5	864-4084	ProSupport Mission Critical 4-Hour 7x24 Onsite - 36.00 MNTHS	\$2,428.65	\$12,143.25
Maintenance - Hardware	5	864-4087	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years - 36.00 MNTHS	\$3,208.70	\$16,043.50
Maintenance - Hardware	5	975-3461	Dell Limited Hardware Warranty Extended Year(s) - 36.00 MNTHS	\$0.00	\$0.00
Maintenance - Hardware	5	989-3439	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">//www.dell.com/support</a> or call 1-800- 945-3355 - 36.00 MNTHS	\$0.00	\$0.00
Hardware	5	379-BEWY	Informational Purposes Only	\$0.00	\$0.00
Maintenance - Software	10	823-4116	3 Years, ProSupport Mission Critical, vSAN, Advanced, 1 Processor - 36.00 MNTHS	\$1,713.73	\$17,137.30
Training	5	812-4011	ProDeploy Plus Training Credits 200 Redeem at <a href="http://education.dellemc.com">education.dellemc.com</a> Expires 1Yr from Order Date	\$99.43	\$497.15
Services	5	819-2575	ProDeploy Plus Dell EMC VxRail Deployment	\$1,539.21	\$7,696.05
Services	5	819-2576	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$83.14	\$415.70
Hardware	5	343-BBQY	R650 Dell/EMC label (BIS) for 2.5" Chassis	\$0.00	\$0.00
Hardware	5	389-DYIB	PowerEdge R650 CE,CCC and BIS Marking on 2.5" Chassis	\$0.00	\$0.00
Hardware	5	379-BDSW	SAS/SATA/NVMe Capable Backplane	\$0.00	\$0.00
Hardware	5	340-CWLR	E660/F Shipping DAO	\$0.00	\$0.00
Hardware	5	340-CUQN	R650 Ship 4x3.5, 10x2.5, 8x2.5 NVMe	\$24.36	\$121.80
Hardware	5	379-BEID	10x2.5 Front Storage	\$0.00	\$0.00
Hardware	5	330-BBVV	VxRail E660/F, Riser Config 0, 2CPU, 2A+3A, 2x16LP, 1x8LP	\$153.24	\$766.20
Hardware	5	329-BFGW	PowerEdge R650 Motherboard	\$0.00	\$0.00
Hardware	5	412-AAVP	Heatsink for 2 CPU configuration (CPU less than or equal to 165W)	\$0.00	\$0.00
Hardware	5	370-AAIP	Performance Optimized	\$0.00	\$0.00
Hardware	5	780-BCQQ	C35, No RAID, VxRail E660/F	\$0.00	\$0.00
Hardware	5	405-AAXY	Dell HBA355i Controller Front	\$357.46	\$1,787.30
Hardware	5	750-ACFQ	Front PERC Mechanical Parts for 2.5" x8 x10 x16 SAS/SATA or 2.5" NVMe Chassis	\$0.00	\$0.00
Hardware	5	403-BCMB	BOSS-S2 controller card + with 2 M.2 480GB (RAID 1)	\$844.68	\$4,223.40
Hardware	5	403-BCNP	BOSS Cables and Bracket for R650	\$24.86	\$124.30
Software	5	385-BBQV	iDRAC9 Enterprise 15G	\$243.11	\$1,215.55
Hardware	5	379-BCQY	iDRAC Group Manager Disabled	\$0.00	\$0.00
Software	5	379-BCSG	iDRAC Legacy Password	\$0.00	\$0.00
Hardware	5	379-BCRB	DHCP with Zero Touch Configuration	\$0.00	\$0.00
Hardware	5	750-ADIH	4 High Performance Fans for 2 CPU (more than 165W)	\$98.82	\$494.10
Hardware	5	350-BBXM	No Quick Sync	\$0.00	\$0.00
Hardware	5	387-BBEY	No Energy Star	\$0.00	\$0.00
Hardware	5	800-BBDM	UEFI BIOS Boot Mode with GPT Partition	\$0.00	\$0.00
Hardware	5	350-BCFX	E660F Luggage Tag	\$0.00	\$0.00
<b>RecoverPoint for Virtual Machine-8</b>					<b>\$0.05</b>
Software	5	210-ARZC	Recover Point for Virtual Machine	\$0.01	\$0.05
Software	5	142-BBNV	HCIA RecoverPoint for VMs	\$0.00	\$0.00
Maintenance - Software	5	865-3443	3 Years ProSupport Mission Critical RecoverPoint for Virtual Machines Sftwr Spt-Contract - 36.00 MNTHS	\$0.00	\$0.00
Services	5	900-9997	On-Site Installation Declined	\$0.00	\$0.00
Software	5	626-BBBG	Storage Software Info	\$0.00	\$0.00
<b>AHEAD Services-2</b>					<b>\$14,805.00</b>

Services	1	ACD-AHS-CVI- VxRail Cluster Deployment VXRA-L1	\$2,150.00	\$2,150.00
Services	1	ACD-AHS-CVI- VxRail Cluster Deployment VXRA-L1	\$2,150.00	\$2,150.00
Services	1	ACD-AHS-CVI- VxRail Cluster Deployment VXRA-L1	\$2,150.00	\$2,150.00
Services	1	ACD-AHS-CVI- VxRail Cluster Deployment VXRA-L1	\$2,150.00	\$2,150.00
Services	1	ACD-AHS-CVI- VxRail Cluster Deployment VXRA-L1	\$2,150.00	\$2,150.00
Services	1	ACD-AHS-NET- Layer 2 Switch Deployment L2SW	\$4,055.00	\$4,055.00

<b>Hardware:</b>	\$209,661.40
<b>Software:</b>	\$78,543.50
<b>Maintenance:</b>	\$62,970.75
<b>Managed Services:</b>	\$0.00
<b>Services:</b>	\$22,916.75
<b>Training:</b>	\$497.15
<b>Web Services:</b>	\$0.00
<b>Total Investment:</b>	<b>\$374,589.55</b>

Acceptance of this quote authorizes Ahead to invoice the party indicated herein ("Customer"). Any Services covered by an Ahead Service Brief shall be invoiced in advance and in full regardless of whether or not such Services have been completed. Ahead reserves the right to make partial shipments. Customer acknowledges that it has read the Terms and Conditions, linked below, and those Terms and Conditions shall govern and apply, unless a previously executed agreement governing the sale of products exists between Ahead and Customer. The Special Additional Terms (the "SAT") contained in this quote (if any) shall supplement the attached Terms and Conditions or previously executed agreement (collectively the "Agreements"), provided, however that in the event of any conflict or inconsistency between the SAT and any of the Agreements, the SAT shall take precedence, govern and control. By accepting this quote, Client also agrees to any manufacturer terms applicable to the third party products and services purchased under this quote. Except as indicated otherwise, pricing does not include sales tax, VAT or shipping charges. To the extent taxes are included on the quote, these taxes are estimates and may vary from the taxes listed on the invoice, which shall take precedence. All shipping charges shall be invoiced separately following delivery. Acceptance may be emailed to [accounting@ahead.com](mailto:accounting@ahead.com).

<https://go.ahead.com/rs/833-BEW-758/images/Snap%20Terms%202021%20-%20%20Portrait%20%2802.01.21%20--%20Current%29.pdf>

Terms and Conditions:

**Authorized Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_