



HALL COUNTY
G E O R G I A

Sole Source/Brand and Single Source Justification

Request Submitted By

Name:	Brett Jockell
Job Title:	Building Superintendent
Department:	#113 Buildings
E-Mail Address:	bjockell@hallcounty.org
Date of Request:	07/06/2022

Request Details

Sole Source: Any contract entered into without a competitive solicitation process, based on a justification that only one known source exists or that only one single supplier can fulfill the requirements of the County.

Sole Brand: A purchasing situation in which only one brand of equipment/supply, etc. will meet the requirements of the County.

Single Source: Any contract entered into without a competitive solicitation process, based on a justification that two or more vendors can supply the commodity, technology, and/or perform the services required by an agency, but one vendor is selected over the others for reasons such as expertise or previous experience with similar contracts.

For Sole Source or Sole Brand, identify efforts made to locate other possible sources.

Heat Transfer Systems is the sole distributor of Evapco commercial HVAC AT 29-421-S equipment and is the original installer of the present cooling tower system for the Courthouse. The two fans that cool the courthouse are close to failing and need to be replaced rapidly with Evapco replacement parts that carry a 1-year material warranty.

Desired Supplier Name: Heat Transfer Systems of Georgia, LLC

Desired Supplier Email: sbodruk@gacoolingtower.net

Desired Supplier Phone Number: 770-475-7740

Scope of Work

Provide a detailed description of commodities/services to be provided. Also, include the following details: exact or estimated quantity, per unit price, and the total estimated cost.

Subject: Hall County Courthouse - Cooling Tower

Model: Evapco AT 29-421-S

Refurbish Cooling Tower: Furnish and Install and replace the following items on above lower

- Fill kil with supports
- Drift eliminators with supports
- Air inlet louver media (SST frames to be reused)
- Fan motors (2) - 1 spd, VFD
- Shaft/bearing kits (2)
- o Fan bushing and pulley
- o Bells (2)
- Basin heater control panel
- o (2) (3) basin heaters - 8kw
- Coat interior of 1111 casimt section with CIM 1000

Work can be performed one cell at a time

Powerwash interior/exterior of cooling tower

Provide crane, dumpster

Remove and dispose of old material, clean up work area

\$83,600

Motor replacement:

- ♦ Install (1) new VFD motor, sheave and bushing
- (1) Shaft kit
- (DBell
- Remove and dispose of old motor, clean up work area/debris

\$16,100

By other:

- Isolate and drain tower
- All electrical work

11350 Old Roswell Rd, Suite 1300, Alpharetta, Georgia 30009

Phone: 770-475-7740 Fax: 770-475-6167

Heat Transfer Systems OF GEORGIA, LLC

Notes & Exceptions:

Quote valid for 30 days

•J* Lead time; 6-8 weeks

Full Freight Allowed

All labor is standard time

Crane lift will be overtime

-> FITS includes a full one (1) year Material Warranty

<- Terms: Net 30

Justifying a Sole Source/Brand

Provide an explanation why only a particular style, model, type or manufacturer is required (i.e. why the commodity is the only commodity which will meet the County needs).

The current cooling tower system has Evapco parts and they need to be replaced with Evapco parts.

Provide a detailed description of proposed source's unique capabilities and/or personnel to perform the work and why this is the only source.

Sole provider to furnish and install the refurbishing of the Cooling Tower.

Justifying a Single Source

Provide an explanation why the recommended vendor is being selected over other vendors that can provide the requested commodity, technology, and/or perform the services required.

Sole distributor of Evapco parts in the State of Georgia.

Letter from Original Equipment Manufacturer (required):

Attached

Purchasing Use Only

Buyer:	Andy Penick
Buyer E-Mail Address:	apenick@hallcounty.org
Buyer Telephone:	770-531-4939
Contract #:	
Contract Name:	
If publicly solicited, number of protests:	Sole Source
Outcome:	Awarded Single Source
Bid # (if competitively bid):	
Purchase Order #:	TBD

Chuck Pinney (Purchasing)

From: Steven Bodruk <SBodruk@gacoolingtower.net>
Sent: Wednesday, July 6, 2022 11:33 AM
To: Chuck Pinney (Purchasing)
Cc: Kevin Ivey (Building Maint.)
Subject: Hall County Courthouse Evapco cooling tower repairs

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Mr. Pinney,

Good morning. I am writing this email in reference to a conversation with Kevin Ivey about the refurbishing the Evapco cooling tower located at the Hall County Courthouse.

Heat Transfer Systems of GA (HTS) is the official Evapco representative for the state of Georgia. We work with mechanical contractors, property managers, and property owners to supply Evapco equipment, parts, and service. HTS has in-house field technicians that are factory trained, safe, reliable and efficient. All service work is performed to Evapco factory standards.

Hopefully this answers any questions you may have. Please reach out to me if you have any other questions.

Thank you,

Steven Bodruk
Heat Transfer Systems of Georgia, LLC
sbodruk@gacoolingtower.net
Office: 770-475-7740
Cell: 716-770-6615

We service & repair all brands of cooling towers, heat exchangers and filtration equipment!

