



Region XIV Education Service Center

1850 Highway 351
Abilene, TX 79601-4750
325-675-8600
FAX 325-675-8659

Wednesday, September 1st, 2021

SYNNEX Corporation
ATTN: Daniel T. Brennan
39 Pelham Ridge Drive
Greenville, SC 29615

Re: Annual Renewal of NCPA contract #01-97

Dear David:

Region XIV Education Service Center is happy to announce that SYNNEX Corporation has been awarded an annual contract renewal for Advanced Technology Solutions Aggregator based on the proposal submitted to Region XIV ESC.

The contract will expire on July 31st, 2024, completing the fifth year of a possible five-year term. If your company is not in agreement, please contact me immediately.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

A handwritten signature in blue ink, appearing to read "Shane Fields".

Shane Fields
Region XIV, Executive Director



<https://www.synnexcorp.com/us/qovsolv/ncpa/>



NCPA@Synnex.com

Authorized Reseller Partner Name	Order Contact	Ordering Email	Telephone	Toll Free Telephone	Fax	Ordering Address	Ordering City	State	Ordering Zip
PC Net Inc dba PCN Strategies	Sean Rosinbum	sean.r@pcnstrategies.com	(202) 270-1480		704-487-4380	215 South Trade Street	Shelby	NC	28150
PCN Strategies, Inc.	Sean Rosinbum	sean.r@pcnstrategies.com	(202) 270-1480		704-487-4380	215 South Trade Street	Shelby	NC	28150

About NCPA

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. For more information, go to www.ncpa.us.

Who Can Use NCPA's Contracts?

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's [cooperative purchasing contracts](#). These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges & Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

State Statutes

This contract is accessible nationally to public agencies whose state laws allow for intergovernmental contract use. Click here to view [your state's laws on cooperative purchasing](#).

Contract Name

SYNNEX NCPA #01-97 - Advanced Technology Solutions Aggregator

Term

August 1, 2019 thru July 31, 2022 plus two additional option years.

Awarded Manufacturers

NCPA Contract #01-97 covers all vendor product lines available at SYNNEX. SYNNEX and manufacturers' standard commercial certifications/authorizations are required for participation, in addition to any requirements specific to Public Sector or this contract.

Freight

All deliveries to NCPA members shall be freight prepaid, FOB Destination for CONUS delivery. For authorized Dealers, all standard commercial freight policies will apply. Possible assistance with freight will be determined on a case by case basis. Additional freight costs may apply for OCONUS delivery, white glove, special and expedited delivery requirements.

<https://www.synnexcorp.com/us/govsol/ncpa/>

NTE (Not-to-Exceed) Contract Pricing

- **4% Discount from MSRP** applicable to all manufacturing lines, (unless noted in Exceptions below)
- **2% Discount from MSRP** for the following:
 - Chromebooks, HP Smartbuys, Lenovo TopSeller Products and all other promotionally priced products.
 - Manufacturers: APC, Asus, Avaya, Cisco, Crucial, Google, Global Knowledge Training, Microsoft Software, NEC, Netmotion, Seagate, and F5
- **0% Discount for:**
 - Non-Discountable SKUs
- **Services:** Please refer to the Services line card for a complete breakdown of specific costs associated with our services. Please email fieldservices@synnex.com with any questions.
- **Dealer is encouraged to offer additional discounts** from the established contract price when possible.

Authorized Dealer Program

SYNNEX offers a Dealer Program that provides select reseller partners the ability to sell to NCPA members using this contract. The Dealer is authorized to invoice the NCPA member and accept payment on behalf of SYNNEX, subject to the following requirements:

- Dealer must obtain a quote from SYNNEX Sales Rep or Team. SYNNEX NCPA Team will include the NCPA contract NTE price to the quote.
- End-user pricing can NOT exceed the NCPA Contract Price but can be discounted by the Dealer.
- Dealer must identify all NCPA quotes and orders to SYNNEX. Quotes can be obtained at NCPA@synnex.com.
- Both the End-user and Dealer POs should reference the NCPA Contract number (NCPA 01-97). Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at SYNNEX and signed Dealer Agreement. To participate, please send request to NCPA@synnex.com.
- SYNNEX and manufacturers' standard commercial certifications/authorizations are required for participation.

<https://www.synnexcorp.com/us/govsolv/ncpa/>