CONTRACT/MASTER AGREEMENT #06913 FOR PUBLIC SAFETY COMMUNICATION EQUIPMENT

NOVEMBER 12, 2015



CONTRACT/MASTER AGREEMENT #06913 FOR PUBLIC SAFETY COMMUNICATION EQUIPMENT

State of Washington, Department of Enterprise Services (DES) on behalf of the NASPO ValuePoint Cooperative Purchasing Program Contract/Master Agreement #06913 For Public Safety Communication Equipment between The State of Washington and Motorola Solutions Under the Authority of State of Washington, Chapter 39.26 RCW between The State of Washington and Motorola Solutions Under the Authority of State of Washington, Chapter 39.26 RCW http://www.naspovaluepoint.org/#/contract-details/61/contractor/345 Motorola Solutions has been awarded the following categories/subcategories:

Category: Radios		
Subcategory: Portable, Dual-Band		
Subcategory: Portable, Single-Band tier I		
Subcategory: Portable, Single-Band tier II		
Subcategory: Portable, Single-Band tier III		
Subcategory: Mobile, Dual-Band		
Subcategory: Mobile, Single-Band tier I		
Subcategory: Mobile, Single-Band tier II		
Subcategory: Mobile, Single-Band tier III		
Subcategory: Desktop, Dual-Band		
Subcategory: Desktop, Single-Band tier I		
Subcategory: Desktop, Single-Band tier II		
Category: Base Stations/Repeaters: Single-Band tier I		
Category: Base Station/Repeaters, Single-Band tier II		
Category: Mobile Radio Antennas		
DISCOUNTS ON PRODUCTS & SERVICES		
Motorola Solutions - NASPO ValuePoint DISCOUNT MATRIX (Revised 11/12/15)		
REFER TO MANUFACTURER REFERENCE LIST: Motorola on-Line (MOL):		
Category: Radios		DISCOUNT %
List price for Base Model, Additional features & options quoted and sold at same discount		
Excluding the state of Washington, the above discounts apply to states with purchasing fees =1%</td <td></td> <td></td>		

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Upon request, and at no charge, Motorola will provide contract customers a copy of the manufacturer's reference product price(s) after application of discount.	
Subcategory: Portable, Dual-Band	
APX7000 MULTI-BAND	27%
APX7000XE MULTI-BAND	27%
APX7000L MULTI-BAND	27%
APX8000 ALL-BAND	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Portable, Single-Band tier I	
APX6000	27%
APX6000Li	27%
APX6000XE	27%
APX3000	27%
XTS1500/2500/3000/4000/5000 ACCESSORIES	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Portable, Single-Band tier II	
APX4000	27%
APX4000XH	27%
APX1000	27%
APX900 Added 6/21/19	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Portable, Single-Band tier III	
CP200d	17%
BC130	17%
BPR40	17%
CP185	17%
MINITOR RECEIVERS	20%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	17%
Subcategory: Mobile, Dual-Band	
APX7500	27%
APX8500	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Mobile, Single-Band tier I	
APX6500	27%
APX6500Li	27%
All XTL1500/2500/3000/4000/5000 ACCESSORIES	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Mobile, Single-Band tier II	
APX4500	27%

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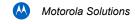
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APX1500	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Mobile, Single-Band tier III	
CM200d	17%
CM300d	17%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	17%
Category: Mobile Radio Antennas	
MOBILE RADIO ANTENNAS	20%
	20%
Subcategory: Desktop, Dual-Band	
APX7500 CONSOLETTE	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Desktop, Single-Band tier I	
APX6500 WITH POWER SUPPLY	27%
ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Subcategory: Desktop, Single-Band tier II	
APX4500 WITH POWER SUPPLY	27%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	27%
Category: Base Stations/Repeaters: Single-Band tier I	
GTR8000	20%
MLC8000	20%
GCP8000	
GCM8000	20%
GPW8000	20%
MCD5000, AND MCC SERIES DESK SETS AND DESKTOP CONTROLERS	20%
BASE STATION NETWORK MANAGEMENT AND HARDWARE	20%
BASE STATION DATA APPLICATIONS AND HARDWARE	20%
BASE STATION ENCRYPTION AND HARDWARE	20%
BASE STATION INTEROPERABILTY APPLICATIONS	20%
INFRASTRUCTURE/FIXED EQUIPMENT/OTHER	20%
Category: Base Station/Repeaters, Single-Band tier II	
GTR8000	20%
MTR3000	20%
SLR5700 (Added 6/21/19)	20%
BASE STATION NETWORK MANAGEMENT AND HARDWARE	20%
BASE STATION DATA APPLICATIONS AND HARDWARE	20%
BASE STATION ENCRYPTION AND HARDWARE	20%
BASE STATION INTEROPERABILTY APPLICATIONS	20%
BASE STATION LICENSES	20%
STANDALONE ACCESSORIES ORDERED WITHOUT BASE UNIT	20%

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INFRASTRUCTURE/FIXED EQUIPMENT/OTHER			20%
Bidder offers the following services commonly available for the above product category/subcategory at the percentage discounts listed below off manufacturer's(or subcontractor's/dealer's/distributor's) list prices or at the per hour price specified.			
Services	DISCOUNT %	CHARGE PER HOUR	
Equipment configuration and system design:		\$192.75 /Hour	
Technical support services:		\$192.75 /Hour	
Equipment installation:		\$192.75 /Hour	
Equipment repair:		\$192.75 /Hour	
Training, World Wide Learning Services (WLS):	13%		
Other Services			
Service from the Start	0%		
Service from the Start Lite	0%		
Engineering Professional Services		\$192.75 /Hour	
Project Management Professional Services		\$192.75 /Hour	
Service Delivery Manager:		\$192.75 /Hour	
Most services, such as engineering, program management, training, etc., are usually sold on a per man day basis, rather than an hourly basis, the daily rate is \$1,542. per Man Day (8 hours).			