

## **Elizabeth White (Finance)**

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**From:** Steve Watson (Real Property)  
**Sent:** Wednesday, October 19, 2022 3:33 PM  
**To:** Elizabeth White (Finance)  
**Cc:** John Smith (Tax Assessors)  
**Subject:** FW: Eagle View Agenda Item

Elizabeth:

See below email from Kevin Lamonds. Please advise.

Respectfully,

Steve Watson,  
Director/Chief Appraiser of Hall County Board of Assessors  
[Hall County Government](http://HallCountyGovernment.org)  
(office) 770-531-6733  
(cell) 470-691-6375  
[rswatson@hallcounty.org](mailto:rswatson@hallcounty.org)



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**From:** Kevin Lamonds <kevin.lamonds@eagleview.com>  
**Sent:** Wednesday, October 19, 2022 3:27 PM  
**To:** Steve Watson (Real Property) <rswatson@hallcounty.org>  
**Subject:** RE: Eagle View Agenda Item

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Hey Steve,

Below is the payment breakdown. This is when you will be invoiced. Maybe we didn't clarify the difference between the calendar year and fiscal year. Maybe that's the difference you are seeing. I do see where you had FY on your last email, but that sometimes gets confusing as I will describe. Georgia counties are on a mix of July, October, and January budget cycles. It's hard to tell exactly when the "Due at delivery payment" will be due. We also deliver different products at different times throughout the process.

We will send an invoice in the amount of \$28,121.94 when you sign. This is 25% of the first year payment. I assume this will be in November or December of this year (that is why I have 2022 on the chart). We will send another invoice when the imagery is delivered. This will be sometime in 2023 and the remaining 75% of the first payment.

Your initial oblique imagery will delivery in March or April give or take (they may send you a partial invoice then, but we can make the payment due after July 1). Your orthogonal imagery will be delivered 120 days later. This would be in June or July. We will start your ChangeFinder when the ortho imagery is ready and delivery it around August. They will probably invoice you for the \$84,365.82 when the ortho imagery delivers in June or July.

Basically, we can invoice you all at once, or in segments as items deliver. I know your finance probably wants to go back and add the \$85,000 to FY2023, but you will most likely have to hold that amount over in the next FY anyway given what I described below. Columbia County has to hold funds over every year because of this scenario.

Will they let you just ask for the remainder (\$196,853.58) in the FY24 budget? Will that make it easier? If so, I can have my boss let our accounts receivable know to invoice you after July, 1 2023.

Let me know if we need to have a call to discuss this further. I know this portion is confusing.

Hall, GA Payments		
	Year Due	Amount
First Project		
Due at signing	2022	\$28,121.94
Due at initial shipment of imagery	2023	\$84,365.82
Due at First Anniversary of Shipment of Imagery	2024	\$112,487.76
Total		\$224,975.52
Second Project	Year Due	Amount
Due at initial shipment of imagery	2025	\$100,546.95
Due at First Anniversary of Shipment of Imagery	2026	\$100,546.95
Total		\$201,093.90
Third Project	Year Due	Amount
Due at initial shipment of imagery	2027	\$100,546.95
Due at First Anniversary of Shipment of Imagery	2028	\$100,546.95
Total		\$201,093.90



Kevin Lamonds  
District Manager GA/AL  
[Schedule A Meeting](#)  
M 336.500.1016  
[Kevin.Lamonds@eagleview.com](mailto:Kevin.Lamonds@eagleview.com)

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**From:** Steve Watson (Real Property) <[rswatson@hallcounty.org](mailto:rswatson@hallcounty.org)>  
**Sent:** Wednesday, October 19, 2022 2:25 PM  
**To:** Kevin Lamonds <[kevin.lamonds@eagleview.com](mailto:kevin.lamonds@eagleview.com)>  
**Subject:** FW: Eagle View Agenda Item

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