

USC Upstate multimedia opportunities is a path to being part of the helping hand to provide for our campus and student-athletes. Being a corporate partner directly benefits the University and our student-athletes. We provide the excitement and attraction of college athletics as a unique advertising and marketing opportunity to communicate your company's message and impact your business.

#### **MEN'S SPORTS**

- Baseball
- Soccer
- Basketball
- Golf
- Cross Country
- Indoor/Outdoor Track & Field

#### **WOMEN'S SPORTS**

- Basketball
- Cross Country
- Soccer
- Volleyball
- Golf
- Softball
- Indoor/Outdoor Track & Field



1982 - MEN'S BASKETBALL NAIA NATIONAL CHAMPIONSHIP

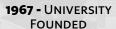


2004 - USC SPARTANBURG BECOMES
USC UPSTATE; CHANGES NICKNAME
FROM RIFLES TO SPARTANS



2017 - USC UPSTATE SOFTBALL WINS 4TH A-SUN CHAMPIONSHIP; MAKES 5TH NCAA TOURNAMENT APPEARANCE







1991 - USC SPARTANBURG JOINS PEACH BELT CONFERENCE





2007 - USC UPSTATE BECOMES A DIVISION 1 SCHOOL; JOINS ATLANTIC SUN CONFERENCE



2018 - USC UPSTATE
JOINS BIG SOUTH
CONFERENCE

#### **FAST FACTS ABOUT THE UNIVERSITY**

Founded in 1967, the University of South Carolina Upstate is one of the nation's top public regional universities. What began as a commitment to helping the state avoid a nursing shortage has matured into a more than \$500 million annual impact on South Carolina. Located in Spartanburg County, near the crossroads of interstates 85 and 26, USC Upstate is positioned at the center of an international business hub between Atlanta and Charlotte, N.C. We are a major producer of talent for the region, boasting more than 6,000 students, 1,300 new graduates per year, and about 30,000 alumni, many of whom live and work in South Carolina.

USC Upstate is accredited by the *Southern Association of Colleges and Schools Commission on Colleges* and is one of four universities within the University of South Carolina System. We have more than 40 undergraduate and graduate programs in the liberal arts and sciences, business administration, nursing, and education, as well as 15 NCAA Division I sports teams.

**Location:** Spartanburg, South Carolina (MSA Population: 300,000+)

**Annual Economic Impact:** More than half a billion dollars

**Enrollment:** More than 6,000 students

Faculty: 454 Total; 235 Full-time, 220 Part-time

Student-to-Faculty Ratio: 15:1

Alumni: 35,000+

Rankings: No. 1 Top Public University in the South, No. 4 for Best College in the South for Veterans (U.S. News and World

Report), No. 9 among baccalaureate colleges nationwide (Washington Monthly) and a College of Distinction.

Honors: 1 Rhodes Scholar and six Fulbright Scholars

Degree Programs: Bachelor's degree programs in liberal arts, sciences, business administration, nursing and teacher

education. Master's degree programs in education, nursing and informatics.

#### **BIG SOUTH SUCCESS**







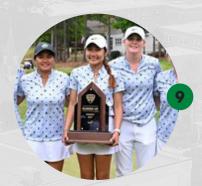












- HUNTER FRY WON THE BIG SOUTH MEN'S INDIVIDUAL CHAMPIONSHIP IN 2021
- CHANNING FERGUSON RECEIVED A SPOT ON THE ALL-CONFERENCE INDOOR TRACK & FIELD TEAM IN 2022.
- SOFTBALL HAD AN OUTSTANDING 2022 SEASON WITH A SCHOOL RECORD 48 VICTORIES EN ROUTE TO WINNING THE BIG SOUTH REGULAR SEASON CHAMPIONSHIP. PEYTON DARNELL WAS NAMED BIG SOUTH PLAYER OF THE YEAR AMONG MANY CONFERENCE AND NATIONAL AWARDS.
- BEEM PABSIMMA EARNED THE BIG SOUTH INDIVIDUAL CHAMPIONSHIP IN 2021 WHILE HEAD COACH TODD LAWTON (NOT PICTURED) EARNED COACH OF THE YEAR HONORS.
- ZORYAN HENDRICKS RECEIVED A SPOT ON THE ALL-CONFERENCE INDOOR TRACK & FIELD TEAM IN 2022.
- TONY AUGUSTE WINS THE WEIGHT THROW COMPETITION AT THE 2022 BIG SOUTH INDOOR TRACK AND FIELD CHAMPIONSHIPS WHILE HIS TEAMMATE ANTHONY CARSWELL FINISHED IN SECOND PLACE.
- SOFTBALL HEAD COACH CHRIS HAWKINS WON BIG SOUTH COACH OF THE YEAR AFTER LEADING HIS TEAM TO AN INCREDIBLE SEASON.
- MEN'S SOCCER FINISHED AS THE BIG SOUTH CONFERENCE RUNNER-UP IN 2021 AFTER A RECORD-SETTING SEASON THAT INCLUDED MULTIPLE CONFERENCE AWARDS, INCLUDING HEAD COACH SCOTT HALKETT BEING NAMED COACH OF THE YEAR.
- WOMEN'S GOLF ADVANCED TO THE
  CHAMPIONSHIP MATCH AT THE BIG SOUTH
  WOMEN'S GOLF CHAMPIONSHIP FOR THE FIRST
  TIME AND SAW FOUR STUDENT-ATHLETES
  RECOGNIZED WITH ALL-CONFERENCE HONORS.



# SPARTAN SUCCESS STORY

**TORREY CRAIG** 



CRAIG PLAYED FOR USC UPSTATE FROM 2010-14 AND GRADUATED AS ARGUABLY THE GREATEST PLAYER IN PROGRAM HISTORY. THE PALMETTO STATE NATIVE IS ONE OF JUST TWO SPARTANS TO PLAY IN AN NBA GAME, AND HE IS THE FIRST SPARTAN TO COMPETE IN A NBA PLAYOFF SERIES OF ANY KIND AND AS A MEMBER OF THE PHOENIX SUNS, CRAIG MADE IT TO THE NBA FINALS IN 2021. IN ADDITION TO PHOENIX, CRAIG HAS PLAYED FOR THE INDIANA PACERS, MILWAUKEE BUCKS AND DENVER NUGGETS. ON MARCH 16, 2022, HE BECAME THE 6TH PLAYER IN NBA HISTORY WITH A 20+ POINT, 10+ REBOUND GAME ON 100% SHOOTING FROM THE FIELD AND FROM THREE-POINT RANGE.

### **STREAMING METRICS**

USC Upstate produces up to 75 home events featuring the following programs for ESPN+ and/or ESPN3 throughout an athletic year for the following sports:

- Men's Basketball
- Women's Basketball
- Men's Soccer
- Women's Soccer
- Volleyball
- Softball
- Baseball









#### **ESPN+ VIEWERSHIP SINCE 2019**

YEAR	EVENTS	UNIQUE VIEWERS	TOTAL MINUTES WATCHED
2019-20	52*	201,597	1.346M
2020-21	59^	131,427	2.977M
2021-22	47#	124,800	2.2126M

<sup>\*</sup> SEASON CUT SHORT DUE TO THE ONSET OF THE COVID-19 PANDEMIC

# INFORMATION IS ONLY FOR EVENTS BROADCAST FROM AUGUST 1, 2021 - MARCH 15, 2022

<sup>^</sup> DOES NOT INCLUDE EVENTS PRODUCED FOR ESPN3. ALL 15 TEAMS PLAYED SIMULTANEOUSLY IN SPRING OF 2021

## **TELEVISION/STREAMING**

Showcase your brand to fans watching on ESPN+!





### **G.B. HODGE CENTER IN-VENUE BRANDING**

- Videoboard Features and Recognition
- Courtside LED Rotational
- Replay Wipes
- On Site Vending
- Sponsored Content
  - Starting Lineup
  - Three's sponsors
  - Free Throw shooting (or missed free throws for the opponent)
  - Spartans Win sponsor
- Sponsored Contests
- Student Section (250 Seats)
- Scoreboard Rotational Signage
- Scoreboard Fixed Signage
- On-Court Recognition Opportunities









## IN-VENUE BRANDING FOR CYRILL STADIUM, HARLEY PARK, AND COUNTY-UNIVERSITY SOCCER STADIUM

- Videoboard Features And Recognition\* (Cyrill Stadium/County-University Soccer Stadium Only)
- Scoreboard Fixed Signage
- On-Site Vending Opportunities
- Sideline "A-Frame" Signage (County-University Soccer Stadium)
- Outfield Wall Signage (6'X 13' Harley Park)
- In-Game Announcements
- Sponsored In-Game Elements
  - 5th Or 7th Inning Stretch (Baseball/Softball)
  - Inning Sponsor (Baseball/Softball)
  - Home Run Sponsor (Baseball/Softball)
  - Corner Kick Sponsor (Soccer)
  - On-Field Contests (Baseball/Softball/Soccer)

### **UPSTATESPARTANS.COM**

Amplify your reach with digital assets.

- Banner Advertisements
- Home Page Slider Ads
- Promotional Banners
- Digital Activation
- Content Presenting
- Sponsorships
- Live Stats And Game Day
- Social Media Platforms

**2021-22 USERS:** 315,858

**PAGE VIEWS:** 539,000,000

**TOP DEMOGRAPHICS BY AGE:** 

MALE: 67.52%, FEMALE: 32.75%;

22.2% OF VIEWERS RANGE FROM AGE 45-54



## **SOCIAL MEDIA**

#### **EVENT BASED PROMOTIONS**

Team Performance Promos, Student Integrated Promotions, Fan Giveaways, "Coffee With Coach"

#### **WEEKLY FAN PROMOTIONS**

Postgame Photo Gallery Posts of Fans, Throwback Thursdays

#### **CUSTOMIZED PROMOTIONS**

Gameday Social Media Post, "We Win You Win" Offer, Sponsorship Fan contests, Holiday Themes Contests, Countdowns, Ticket and VIP giveaways

#### **SCORE UPDATES**

In-Game, Halftime and Final Scores (Spartans Win)



## Main Account Followers (as of May 31, 2022):

Twitter: 4,650 (+450 Followers Since 2020)
Instagram: 4,480 (+600 Followers Since 2020)
Facebook: 5,890 (+450 Followers Since 2020)

Total Reach/Impressions for 2021-22 Year:

Twitter: 288,020 Instagram: 225,040 Facebook: 745,180





## **SPARTAN SUPPORT TEAM**



DANIEL FEIG
VICE CHANCELLOR & DIRECTOR
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**SPARTY**BRAND AMBASSADOR

## **USC UPSTATE HEAD COACHES**



CARSON BLACKWELDER
CROSS COUNTRY/TRACK & FIELD



DAVE DICKERSON
MEN'S BASKETBALL



SCOTT HALKETT
MEN'S SOCCER



CHRIS HAWKINS
ASSOCIATE A.D./SOFTBALL



TODD LAWTON
MEN'S & WOMEN'S GOLF



MIKE McGUIRE BASEBALL



SHARIF SABER
WOMEN'S SOCCER



RONDA SHIRLEY
VOLLEYBALL



JASON WILLIAMS WOMEN'S BASKETBALL